

**Consultant’s Name**

**Skills**

* Business Intelligence
* Dashboards
* KPI Modeling
* Price, Volume, Mix Analysis
* Process Improvement
* Financial Modeling
* Forecasting
* P&L Management
* Strategic Planning
* Financial Analysis
* Budget Preparation
* Project Finance Management
* Pricing Models
* Customer Profitability
* Capital Planning
* Results Communication

**Industries**

* Manufacturing
* Retail
* CPG
* Non-Profit
* Medical Device
* Medical Services

**Software**

* Excel (advanced)
* Access
* PowerPoint
* Oracle 11i, R12
* Oracle Business Intelligence
* SAP
* SAP Business Intelligence
* Hyperion Essbase
* Power BI

**Education / Certifications**

* B.A. Business Finance & Management, Bethel University

**Professional Summary**

Results oriented, a successful communicator, and a dedicated strategist with over 16 years of experience in budgeting, financial planning and analytics, and financial and operational modeling. Extremely effective in working across functions, and a stellar history of smart decisions, complex thinking, and creative problem solving. Highly efficient, extremely effective.

**Highlights of Consulting Positions**

**Finance Manager - Tenant Company 2019-2020**

Designed and implemented strategic Power BI reporting that provided unprecedented insight, assisted with Annual Budget and numerous other ad-hoc projects

* Designed Power BI model for daily pacing reports, providing drillable overviews for Executives and BU Leaders of daily orders and margin by channel, product group, and geography
* Created Power BI model to enable price, volume, mix analysis for finance directors and Business Leaders in US, APAC, EMEA and Corporate. Model used to better analyze the business and create recommendations, and to support price stick analysis, BOD slides, bridge analysis, and numerous other executive reports
* Helped lead and train financial analysts in America’s BU on AOP for 2020

**Finance Manager – Medtronic 2019**

Supported CFO, FP&A Director, and CTO with AOP, forecast and monthly reporting

* Redesigned Price, Volume, Mix model for use in monthly FP&A executive business unit review
* Provided plan, forecast, and capital planning support to CTO and IT leaders
* Supported CFO and FP&A director by building 5-year strategic plan, analyzing monthly results and building monthly FP&A PowerPoint presentations for Executives and BU leaders

**Finance Manager - Tennant Company 2016-2018**

Redesigned Asia and Australia monthly P&L and management reporting, APAC business intelligence reporting, and trained Asia and Australia finance managers in business intelligence systems

* Created daily reporting for strategic accounts and distribution channels that drove faster business decisions and freed up significant time for finance analysts. Made numerous monthly and quarterly reports more efficient.
* Led annual operating plans for numerous groups including Asia and Australia Business Units, Strategic Accounts, IT, and Marketing – New Products
* Provided finance leadership in negotiations and analyses for new contracts with strategic accounts, including some of the organization’s largest deals to date
* Numerous ad-hoc analyses for corporate finance team and marketing

**Finance Manager – Bright Health 2016**

Recreated all monthly financial reporting packets for all three organizational entities, as well an overall combined financial packet for executives

* Wrote annual report to shareholders reviewing financial performance of the prior year
* Created multiple communications for the CFO including board of directors, shareholder, and executive team presentations

**Permanent Positions prior to Consulting Career**

**Finance Manager – Sales, Select Comfort 2013-2016**

Financial analysis for store sales goals, cost savings, sales strategy, and market development

* Supported Chief Sales Officer, Regional Field Vice Presidents, and Sales Directors
* Forecasted, planned and analyzed over $1B sales revenue and $140M selling expenses and communicated variances to VPs and CFO
* Developed and improved key weekly and monthly reporting for sales leaders and management
* Prepared quarterly Board of Directors preparation and slides
* OBIEE power user lead on upgraded ERP system platform integration
* Business lead in developing, testing, and implementing new dashboards

**Director of Finance and Operations, Hope Academy 2012-2013**

Oversight of Finance, HR, Operations, and Facilities

* Responsible for all finances, including operating plan for K-12 school
* Managed HR and benefits for all teachers and staff
* Provided oversight of facilities and operations, including all administrative and facilities staff

**Finance Manager II – Americas Business Unit, Tennant Company 2012**

Responsible for plan, forecast, margin/variance analyses, and financial analytics for $450M business unit

* Managed and developed a team of four financial analysts
* Responsible for all aspects of America’s Business Unit annual operating plan
* Created financial modeling for new business development opportunities, including rental business for global accounts
* Developed and continually improved monthly business review presentations for Americas’ leadership team

**Senior Financial Analyst – Global Strategic Accts, Tennant Company 2011-2012**

Financial analysis and reporting for largest global key customers

* Led Global Strategic Accounts financial strategy as direct financial resource for Global Accounts’ Sales VP
* Delivered strategy presentations at global account national sales conference and national strategic account meetings
* Enabled global reporting improvements, including traveling to Europe to improve the sales analysis processes with Global partners

**Senior Financial Analyst – Global R&D, Tennant Company 2010-2011**

Supported International group of Engineering Directors and CTO for all financial related questions

* New product development financial analyses including IRR, NPV, TTPCF
* Led R&D annual operating plan and forecasting
* Reported, analyzed and made recommendations for R&D metrics and analysis including new product sales, new product roadmaps, new product mix, and R&D expense variance analysis

**Sr. Financial Analyst,** Tennant Company, Sales, National Accounts **2009-2010**

**Financial Analyst II,** Tennant Company, Sales, East Coast and Canada **2008-2009**

**Financial Analyst and Account Trade Specialist,** General Mills **2004-2007**